

**Petronet MHB Limited**

An ONGC subsidiary with HPCL

**Pipeline Usage Benefit Scheme (PUBS) 2025**

# LAUNCH OF

## PIPELINE USAGE BENEFIT SCHEME (PUBS) 2025

### Pipeline Usage Benefit Scheme



- PUBS 2025 is a path-breaking initiative designed to reward our valued customers for consistent usage and encourage volume growth.



- The scheme aims to reduce the carbon footprint of transportation, contributing to a cleaner and greener future.



- It helps eliminate losses compared to other modes of transportation.



- PUBS reduces the cost of product transportation for customers, making it highly competitive.



- The initiative reinforces PMHBL's commitment to providing a cost-competitive and efficient alternative to railways and upcoming competitor pipelines.

### Key Objectives



**Enhance Customer Retention:** Provide a compelling and cost-effective logistics solution.



**Maximize Common Carrier Capacity Utilization:** Move towards the 5.6 MMTPA authorized capacity.

# Dual Rebate Structure for Q3 of FY 2025-26

The scheme offers two distinct rebate opportunities on a non-discriminatory basis, providing maximum benefit for your business.

## Volume-Based Rebate

Rewards consistent quarterly thruput by a customer (all products combined transported from Mangalore to Hassan and Devangunthi).

Quarterly Thruput (MT)	Rebate on Revenue (%)
Upto - 50,000	0.00%
Upto- 1,00,000	1.00%
Upto – 1,50,000	2.00%
Upto - 2,00,000	3.00%
Upto - 2,50,000	4.00%
Upto - 3,00,000	5.00%
Upto - 3,50,000	6.00%
Upto - 4,00,000	7.00%
Upto - 4,50,000	8.00%
Upto - 5,00,000	9.00%
Upto - 5,50,000	10.00%
Upto - 6,00,000	11.00%
above - 6,00,000	12.00%

*Note: Revenue is a product of prevailing PNGRB tariff notified for PMHBL and the billed product volume.*

## Incremental Volume-Based Rebate

Encourages quarter-on-quarter growth on total thruput by a customer.

Quarter-on-Quarter Growth (%)	Rebate on Revenue (%)
Upto 5%	4.00%
above 5%	8.00%

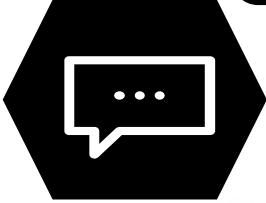
*Note: quarter-on-quarter growth is prevalent quarter of current FY vis-à-vis same quarter of previous FY.*

**Note: The maximum rebate applicable to any customer is a sum of both above rebates, capped at 20% of its revenue in a particular quarter.**

# Eligibility & Implementation

## What is the eligibility and how is the implementation?

### Who Can Participate?



Customers having an access agreement with PMHBL and a minimum thruput of 50,000 MT in the previous quarter and no outstanding dues.

### How to Enroll?



Simply submit an acceptance letter by the 15th of the first month of the relevant quarter when PUBS is applicable.

### When Does It Start?



The scheme will be rolled out on a quarter-to-quarter basis starting on 01 October 2025 in different variants, as per business dynamics.

PMHBL reserves the right to discontinue and restart the scheme, without assigning any reasons whatsoever, at any point of time.

### Rebate Payout



Total revenue rebate earned by a customer in any quarter will be disbursed/adjusted in three equal monthly installments over the subsequent quarter to that customer.

**Join us in achieving a new level of operational efficiency and mutual growth.**

#### **Contact us:**

For more details and terms & conditions, please contact **Mr. Chandan Kumar Das - CFO, Petronet MHB Limited** at [chandandas@petronetmhbl.com](mailto:chandandas@petronetmhbl.com)

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